



ECM
TECHNOLOGIES

CORE INSIGHTS

Newsworthy

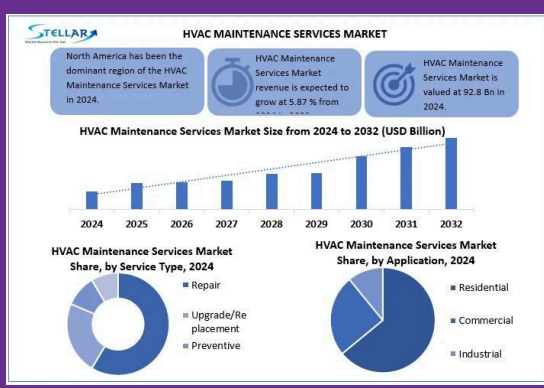


ECMT and XOi Advance Predictive Maintenance

We have partnered with XOi to integrate real-time asset intelligence into our ProAct Performance™ Programs. The collaboration equips our PSNs with structured workflows and lifecycle data that support proactive maintenance, improved system visibility and smarter long-term asset planning, helping building owners reduce downtime and extend equipment life.

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Industry Insights



HVAC Maintenance Services Set to Reach \$146.4B by 2032

The global HVAC maintenance service market is projected to grow from \$92.8 billion in 2024 to \$146.4 billion by 2032, reflecting a clear industry shift toward proactive, predictive, and performance-driven maintenance. As energy efficiency standards tighten and climate extremes increase system demand, discover how HVAC maintenance is evolving from reactive to data-informed, lifecycle-based service models.

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Company Updates

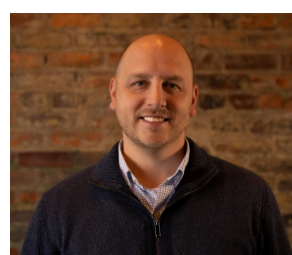


We're excited to welcome Engineered Cooling Services to the ECM Technologies Preferred Service Network. Based in Pensacola, FL, with offices across the Southeast, the company's team is now fully trained and equipped to deliver enhanced HVAC efficiency and reliability with ThermaClear®.

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Industry Expert Q&A

Jeff Prince
Chief Technology Officer
XOi



Q: Why has predictive maintenance become business-critical, and how does real-time asset intelligence enable proactive HVAC service?

A: Unplanned downtime, rising energy costs, and premature equipment replacement are putting increasing pressure on operating budgets. Real-time asset intelligence eliminates guesswork by delivering clear, data-driven insight into system condition and performance. When paired with performance solutions like ThermaClear®, service teams can move beyond identifying early risks to taking measurable actions that improve efficiency and extend equipment life. Together, asset intelligence and performance technologies transform HVAC service from reactive repairs into proactive planning that protects uptime, energy performance, and long-term asset value.

HVAC Business Tip

Eight out of ten U.S. businesses never sell, and many commercial HVAC companies fall into that category simply because owners wait too long to plan their exit. See why HVAC businesses struggle to sell and what owners can do now to protect long-term value.

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Upcoming HVAC Events

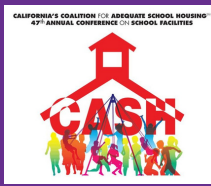


2026 ARS EXPO

Feb 19 | Phoenix, AZ

The ARS Expo is the largest HVAC/R event in the Southwest and offers hands-on training, vendor showcases and opportunities to connect with industry peers.

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47th Annual Conference on School Facilities

Jan 31 - Feb 4 | Las Vegas, NV

Join us and our PSN partner, IES, at the 47th Annual Conference on School Facilities, where more than 2,000 school facilities professionals come together to explore smarter, more efficient approaches to school building operations.

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Arizona News



Eastern Arizona Opens New Pima Facility

Eastern Arizona College celebrated the opening of its first official facility in the Town of Pima, expanding hands-on workforce training through programs that support skilled trades, including HVAC. The new facility strengthens pathways from high school to college and into the trades, helping address regional workforce demand while preparing students with practical, job-ready skills that support Arizona's growing HVAC and building services industry.

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